Template Training Tuesday: Financial Snapshot



4 May 2021



RUTHIE CRISTOBAL



MATTHEW GADSDEN



MANJU GEORGE



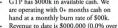
Overview

- 1. Welcome
- 2. What is a Financial Snapshot?
- 3. Why should God's workers use it?
- 4. How can you adapt it to your organization?
- 5. What if you used it? (Testimony)
- 6. Q & A Session
- 7. Wrap-up



It is a one-page report for a church or ministry that shows the financial position, revenue, expenses, forecast, and investment by program.





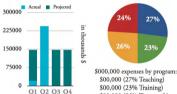
- than budget). Expenses are at \$000,000 (0.0% under budget), which includes the distribution of \$00,000 in grants. Filed our Form 990 by 15 November
- 2020 with help from Provisum. Finalized insurance for GTP for 2021.
- Raised \$00,000 in Regional Campaigns (RC). See RC report for more details.
- Surveyed board, regional facilitators, and staff to start Risk Management process.











\$00,000 (27% Teaching) \$00,000 (23% Training) \$00,000 (26% Teamwork \$000,000 revenues by quarter \$00,000 (24% Toolbox)

FINANCIAL SNAPSHOT Q3 2020

Forecast January 2021 - June 2021

- · After we submit our matching grant report we will receive another \$00k
- from a foundation We increased staff compensation for
- 2021 to match strong performance. \$00,000 (24% Teaching) \$00.000 (21% Training) \$00,000 (26% Teamwork) \$00,000 (29% Toolbox).
- Pray for the Treasurer, CEO, and the CFO & Strategy Catalyst as we engage with our auditor and ECFA in O1.
- Pray for generous giving and shrewd financial stewardship in 2020-2021.

Investment by Program 2020 - 2021 (See PROGRAMS & PAG for 2019-2020 stats)



- Budget includes President & CEO salary, teaching portion of travel expenses, materials, and regional event costs.
- Teaching will be delivered with technology and travel.
- · Look for online certificate courses (under development)
- · Anticipate RF, board, and others to help with teaching.



- Includes VP of Training & Empowerment salary, travel, regional event costs, and JOE (Journey of Empowerment) and TOT (Training of Trainers) materials multiple languages.
- Responsive trainings with CEO and RF will continue monthly.
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- · Covers salaries for the CFO & Strategy Catalyst and Global Administrator, Board and RF travel, Annual Staff Retreat, and Global Gathering (GG) costs.
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- Budget also has \$00,000 for matching grants for PAGs.





FINANCIAL SNAPSHOT

The grace of the Lord Jesus be with you. 1 Corinthians 16:23

Q3 2020

JANUARY 2021 BOARD MEETIN



as of 31 December 2020

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300000

225000

150000

Revenue

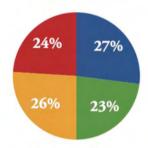
2019 - 2020

Actual Projected



Expenses

2019 - 2020



\$000,000 expenses by program: \$00,000 (27% Teaching) \$00,000 (23% Training) \$00,000 (26% Teamwork) \$00,000 (24% Toolbox)



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75000 \$0 Q1 Q2 Q3 Q4 \$000,000 revenues by quarter

Investment by Program

in thousands \$

2020 - 2021 (See PROGRAMS & PAG for 2019-2020 stats)



Teaching

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Toolbox

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Four main sections of a
Financial Snapshot:

1. Position (looks backward,
reports faithful work)

- Compliance, legalrelated matters
- Progress of campaigns
- Qualitative financial information



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- 2. Forecast (looks forward, charts work to do)
 - What is going to happen
 - What you plan to implement
 - Prayer items for financial matters



Forecast

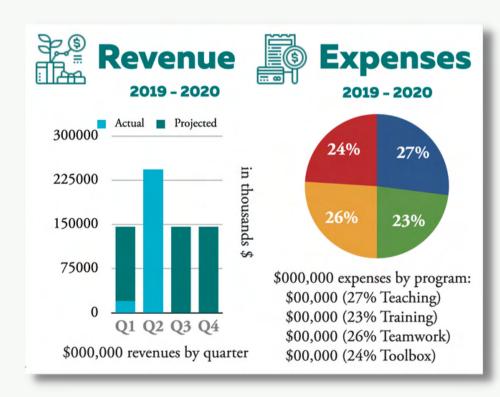
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3. Revenue and Expenses (illustrated in a graph and a chart)

- Revenue: Actual and projected
- Expenses: How you use investments and how it ties in to your programs





4. Investment by Program

- What the budget for each program includes
- What primary activities are planned

Investment by Program

2020 - 2021 (See PROGRAMS & PAG for 2019-2020 stats)



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Why should God's workers use it?

- 1. It shows a process of responsible stewardship by the ministry's staff, facilitated by the executive staff members.
- 2. By reporting your position, forecast, and investment quarterly, you demonstrate the faithful administration and use of God's resources (Proverbs 27:23-27).



Why should God's workers use it?

3. It empowers non-financially trained board members to easily see and understand the key numbers from the financials.

4. It shows how the financial results are an outcome of the faithful work done by stewards focused on being diligent in their roles and trusting in God.



Why should God's workers use it?

5. It allows for board input and involvement. If board members understand a report, they can give input to strategy and assist as needed.

6. It gives the board confidence that there are funds to carry out activities through doors God opens (2 Corinthians 9:7).



How can you adapt it to your organization?

Let's look at how you can adapt the **Financial** Template to your organization.



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300000 Actual Projected

\$000,000 revenues by quarter

225000





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How can you adapt it to your organization? **Profit and Loss**

Balance Sheet

Demo Company (AU) As at 4 May 2021

7.5 dt 4 may 2021	4 MAY 2021
Assets	
Bank	
Business Bank Account	8,337.63
Business Savings Account	6,878.28
Total Bank	15,215.91

Available Cash + Burn Rate = Months Cash on Hand *

Total Expenses + # of Months = Burn Rate

Grants will have both an income and expenses category

Campaign / project income can be in a separate document or in the Profit and Loss



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* "Months Cash on Hand" reflect how long the ministry can last without receiving any further income

Demo Company (AU) For the year ended 30 June 2021

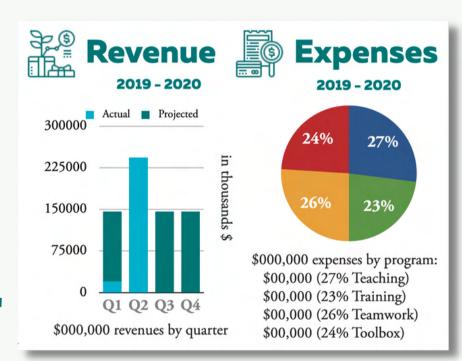
	2021
Trading Income	
Sales	71,560.14
Total Trading Income	71,560.14
Cost of Sales	
Purchases	763.64
Total Cost of Sales	763.64
Gross Profit	70,796.50
Other Income	
Interest Income	97.05
Total Other Income	97.05
Operating Expenses	
Advertising	4,102.91
Bank Fees	331.50
Cleaning	465.00
Consulting & Accounting	98.00
Entertainment	277.20
Freight & Courier	(9.09)
General Expenses	1,085.05
Legal expenses	4,090.91
Light, Power, Heating	1,044.73
Motor Vehicle Expenses	938.04
Office Expenses	1,540.37
Printing & Stationery	66.00
Rent	5,573.86
Subscriptions	120.00
Telephone & Internet	239.56
Travel - National	682.14
Wages and Salaries	40,200.00
Total Operating Expenses	60,846.18
Net Profit	10,047.37



How can you adapt it to your organization?

Using your Budget v
Actual version of the
Profit and Loss:

- Enter this quarter's actual revenue into the graph.
- Use the "Total Expenses" from the Profit & Loss and then determine each program's expense.





How can you adapt it to your organization?

The Forecast shows things that are coming up for the ministry

- They can be known expectations or assumptions.
- They can reflect the future outcomes of previous choices.
- They give an update on key financial tasks to be completed or pray for in the coming quarter.



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Investment by Program gives you a chance to list the key pieces of information that affect the reported financials and any budgeting/cash flow impact of new programs.

Investment by Program

2020 - 2021 (See PROGRAMS & PAG for 2019-2020 stats)



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What if you used a Financial Snapshot?

What outcomes can your church or ministry anticipate?



MANJU GEORGE GTP Board Member



Questions & Answers



RUTHIE CRISTOBAL
GTP VP of Partnership
& Communications



MATTHEW GADSDEN
GTP CFO & Strategy
Catalyst



MANJU GEORGEGTP Board Member

Next Template Training Tuesday...

11 May 2021 12 noon GMT BOARD MATRIX AND SELECTION PROCESS & INTERVIEW TEMPLATE



ERENY MONIR



PAULA MENDOZA



VALENTINE GITOHO



Email inquiries and send impact stories to mail@gtp.org.



/GlobalTrustPartners



/company/globaltrustpartners