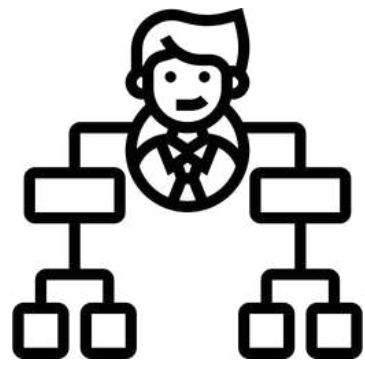




EMERGING AND ESTABLISHED STEWARDS WEBINAR SERIES



13 April 2023

Chief Executive Officers



Ruthie Cristobal
Philippines



Gary Hoag
USA



Samson Adoungbe
Benin



Valentine Gitoho
Kenya



EMERGING AND ESTABLISHED STEWARDS WEBINAR SERIES

Free 60-minute interactive webinars to strengthen your service

MARCH

BOARD SERIES



9 March 2023

Board Members



16 March 2023

Board Chairs



23 March 2023

Board Treasurers

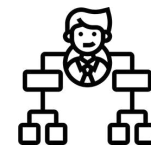


30 March 2023

Board Secretaries

APRIL

C-SUITE SERIES



13 April 2023

Chief Executive Officers



20 April 2023

Chief Financial Officers



27 April 2023

Chief Operating Officers

MAY

CHURCH SERIES



11 May 2023

Pastors



18 May 2023

Church and Ministry Administrators

JUNE

OFFICERS SERIES



1 June 2023

Fundraising and Communications Officers



8 June 2023

Human Resources and Technology Officers



15 June 2023

Training and Program Officers

All webinars start at 11 AM GMT

REGISTER & WATCH RECORDINGS AT [GTP.ORG/EVENTS](https://gtp.org/events)

OVERVIEW

1. What are the top 3 pressing issues for CEOs?
2. Why approach pressing issues from a "biblically faithful, globally consistent, and locally contextualized" perspective?
3. How can CEOs apply tools to address pressing issues?
4. What if you applied this teaching and used these tools?
5. Breakout Discussion for Established Stewards (5+ years experience) and Emerging Stewards (0-5 years experience)
6. Q & A
7. Wrap up

WHAT?

What are the top 3 pressing issues for CEOs and what does the Bible say about these issues?



Gary Hoag
USA

PRESSING ISSUE #1

Personal and Spiritual Health and Professional Development

Lessons from Nehemiah (Nehemiah 1, 2-6, 9)

- Ask questions, listen, and empathize – heard, wept, and mourned
- Know the commandments and love of God – confidence
- Guide people back to the LORD – prayer, fasting, and confession
- Engage and empower people – resources, work, and reform
- Trust God to remember you – nine times (1:8, 4:14, 5:19, 6:14, 9:17, 13:14, 13:22, 13:29, and 13:31)

PRESSING ISSUE #2

Building a Strong Team with Good Morale

The Culture of the Early Church: "Grace and Peace"

- Paul (Rom. 1:7, 1 Cor. 1:3, 2 Cor. 1:2, Gal. 1:3, Eph. 1:2, Phil. 1:2, Col. 1:2, 1 Thess. 1:1, 2 Thess. 1:2, 1 Tim. 1:2, 2 Tim. 1:2, Tit. 1:4, Phm. 1:3)
"Grace and Peace to you."
- Peter (1 Pet. 1:2, 2 Pet. 1:2) and John (2 John 1:3, Rev. 1:4)

The Community of the Early Church: "One Body"

- Paul (Rom. 12:3-8, 1 Cor. 12, Eph. 4:7-13) - Every person counts.

PRESSING ISSUE #3

Scaling for Growth - Building Faithful People

Timothy in Ephesus

- Remain in Ephesus with love (1 Tim. 1, 3)
- Entrust teachings to others who can replicate it (2 Tim. 2:2)
- Continue to equip others with Scripture (2 Tim. 3:16-17)

Titus in Crete

- Appoint overseers and deacons (Tit. 1:5-9)
- Teach, set an example, and do good (Tit. 2)
- Remind others to do good as a witness to the world (Tit. 3)

WHY?

Why approach pressing issues from a biblically faithful, globally consistent, and locally contextualized perspective?



Samson Adoungbe

Benin

BIBLICALLY FAITHFUL (STEWARDS)

If we take a "biblically faithful" approach to these pressing issues, we will experience many benefits. CEOs will...

1. Demonstrate care and empathy that people need
2. Show God's people how they can play a part in God's story
3. Model Christian commitment through words and actions
4. Create a culture of "Grace and Peace" to help "the Body" grow
5. Teach people how (and how not to) to live and think
6. Empower faithful people to expand the reach of the gospel

GLOBALLY CONSISTENT (STANDARDS)

If we take a "globally consistent" approach to these pressing issues, we will experience many benefits. CEOs will...

1. Exhibit a Christian witness to God's church and the world
2. Inspire those they serve humbly to follow Christ with them
3. Rally people to contribute resources and service
4. Guide people in returning to God and reforming their ways
5. Focus on culture before strategy to have unity in community
6. Grow the eternal kingdom rather than an earthly one

LOCALLY CONTEXTUALIZED (SUSTAINABILITY)

If we take a "locally contextualized" approach to these pressing issues, we will experience many benefits. CEOs will...

1. Show people how they can affect long-term change in a context
2. Maintain the relevance and power of the gospel
3. Engage local workers to discern and use their giftedness
4. Have structure and systems for organizational health
5. Submit to peer accountability to preserve God's reputation
6. Identify and empower workers in the next generation

HOW?

How can CEOs apply practical tools to address these pressing issues?



Ruthie Cristobal
Philippines

DIAGNOSTIC TOOL

Do the GTP Diagnostic Tool

1. Answer 36 questions
2. Get your diagnostic report
3. Download free GTP templates
4. Put your house in order

www.gtp.org/resources/diagnostic-tool

Available in 5 Languages:

English, Spanish, French, Czech, and Slovak

FEATURED TEMPLATES

GLOBALTRUST PARTNERS SENIOR STAFF JOB DESCRIPTIONS

President & Chief Executive Officer

Global Administrator

Chief Financial Officer

VP of Training & Programs

VP of Partnership & Communications

Chief Technology Officer

Purpose: In absolute service to Jesus Christ, Global Trust Partners (GTP) multiplies faithful stewards and mobilizes peer accountability groups to build trust and grow local churches going to God's work.

Value: Christian commitment, loving, humble service, good diversity, partnership, biblical teaching, empowerment, transparency, accountability standards, and sustained interdependence.

President/CEO: This full-time position serves God, the board and staff by orchestrating all global efforts to accomplish the GTP mission and vision with integrity to our guiding terms and values. Key duties include:

- Oversee adherence to state and federal laws, GTP by-laws and articles of incorporation
- Work with GTP board officers and members to ensure they fulfill their duties and set appropriate policies
- Map with board advancement the processes for budgeting, grant making, and other GTP practices
- Establish procedures for GTP human and financial resource management
- Report monthly to the board, meeting one time at an international retreat and three times via zoom
- Facilitate annual international board retreat/staff prayer and discernment retreat
- Define the criteria for trust partners (peer accountability groups) and regional champions (key individuals)
- Serve as chief spokesperson, speaker, teacher, and training content creator for GTP
- Develop GTP team members by practicing optimal and strategic discipline together
- Create team efforts on weekly zoom meeting and empower each member to execute faithful activities
- Collaborate with regional champions quarterly to set and accomplish annual regional strategies
- Respond to inquiries from national contacts to form and grow peer accountability groups in countries
- Rally prayer and financial partnership from individual and institutional givers
- Travel (about 50%) for fulfilling responsibilities and serving the GTP team and regional champions

CFO & Strategy Officer: The job of this full-time staff member is to manage the financial activities and accountability processes. Key duties for this professional include:

- Manage financial activities for \$500,000+ organization (estimated 2020-2021 budget)
- Oversee outsourced bookkeeping, payroll, gift processing, grant data, and other items with Precision
- Review GTP board policies and suggest revisions or guiding documents as needed
- Manage financial reporting, planning, and risk with insurance and related needs
- Implement budget formation and management processes for internal financial records
- Interface with independent financial auditors and EZA for peer accountability
- Analyze capacity building strategies that link individual and institutional partners with GTP's programs
- Build and nurture relationships with key people and foundations to grow major gifts / grants for GTP
- Create case statements, gift and grant proposals, and oversee all correspondence and reporting
- Call strategies to spread GTP: training (governance, administration, fundraising, accountability, etc.)
- Manage network and partnership relationships as needed for sharing replicable training programs
- Strengthen peer accountability groups globally with Teamwork efforts (IAS, External Review, etc.)
- Create and implement strategy for recruiting networks and partnerships from the GTP Team
- Attend monthly team zoom and monthly 1:1 team meeting with President
- Travel (about 10%) for interfacing with team members and attending annual retreat

Programs and PAGs

STEWARDSHIP AND PARTNERSHIP PHILOSOPHY

The governing board, administrators, and regional facilitators of GTP who believe in the gospel of Jesus Christ and serve to advance the mission and purpose of GTP will invite participation with God's work at GTP following these partnership and stewardship parameters:

- God, the Creator and Sustainer of all things and the One "Who works within us to accomplish far more than we can ask or imagine," is a God of infinite abundance and grace.¹
- Acknowledging the primacy of the Gospel as our chief treasure, Christians are called to lives of stewardship as managers of all that God has entrusted to them.²
- A Christian's attitude toward possessions on earth is important to God, and there is a vital link between how believers utilize earthly possessions (as investments in God's Kingdom) and the eternal rewards that believers receive.³
- God entrusts possessions to Christians and holds them accountable for their use, as a tool to grow God's eternal Kingdom, as a test of the believer's faithfulness to God, and as a trademark that their lives reflect Christ's values.⁴
- From God's abundant grace, Christians' giving reflects their gratitude for what God has provided and involves growing in an intimate faith relationship with Christ as Lord of their lives.⁵
- Because giving is a worshipful, obedient act of returning to God from what has been provided, Christian funders should hold a conviction that, in partnership with the church, they have an important role in the spiritual maturation of believers.⁶
- The primary role of a Christian fundraiser is to advance and facilitate a believer's faith in and worship of God through a Christ-centered understanding of stewardship that is solely grounded on Scripture.⁷
- Recognizing it is the work of the Holy Spirit that prompts Christians to give (often through fundraising techniques), fundraisers and/or organizations must never manipulate or violate their sacred trust with ministry partners.⁸
- An eternal, God-centered worldview promotes cooperation rather than competition among organizations, and places the giver's relationship to God above the ministry's agenda.⁹
- In our materialistic, self-centered culture, Christian leaders should acknowledge that there is a great deal of unclear thinking about possessions, even among believers, and that an eternal Kingdom perspective will often seem like foolishness to those who rely on earthly kingdom worldview techniques.¹⁰

When these principles are implemented, which rely on God changing hearts more than on human methods, the resulting joy-filled generosity of believers will fully fund God's work here on earth.¹¹

¹Ab. 4:19-21; Mt. 6:33
²Gen. 1:1, 24-1; Col. 1:17; Eph. 2:20; Ps. 50:10-12; Phil. 4:19; 2 Cor. 9:8; Jn. 1:14; Heb. 1:3
³Rom. 14:6; 1 Cor. 9:23; Phil. 3:8-11; Mt. 12:44; 23:14-40; 1 Pet. 4:19; 1 Cor. 1:18; 23:24; Mt. 24:19-20; Gal. 1:26-30
⁴Mt. 6:24; 23:17; 1 Tim. 6: 6-10; Phil. 4:17; Mt. 19:16-30; Lk. 14:12-14; 1 Cor. 3:2; Col. 3:10; Eph. 2:10; 1 Tim. 6:17-19; Mt. 23:31-46
⁵Lk. 16:13; Lk. 19:10; Rom. 14:22-26; 24:10-22; 2 Cor. 8:16-17; Gal. 2:10; 1 Cor. 9:14; Mt. 10:12; Col. 3:14-15; 9:12; Jn. 13:15; Mt. 18:15-16; 1 Tim. 6:17-19; Mt. 3:10; Mt. 6:24-33; 23:14-40; Lk. 12:15-34; 24:10; Jn. 13:18, 30; 12:17; 13:34-35; Mt. 22:34-40; 2 Cor. 8:6; Gal. 6:10; Col. 3:17; 1 Tim. 6:18
⁶Mt. 12:41-46; Lk. 12:18-34; Gal. 14:20; Eph. 2:8, 10; 1 Cor. 9:12
⁷1 Chron. 29:10-14; Rom. 12:1; Jn. 3:1
⁸2 Tim. 3:16-17; 1 Th. 5:6-8; 2 Pet. 3:1
⁹1 Th. 1:5-8; 2 Th. 1:11-17; 1 Th. 3:6-8; 14:15-21; 19:16-17; 20: 18-19; 1 Th. 1:6; 1 Th. 2:4-2:13; Gal. 5:20; Rom. 12:4-8; 1 Th. 1:2; Mt. 14:24-30; 19:11; 1 Cor. 9:5-7; 1 Chron. 28:6; 29:9; Prov. 21:2; 2 Cor. 3:5
¹⁰2 Cor. 4:18-18; 9:12; 1 Cor. 13:3; 2 Th. 3:18; Phil. 4:7-16; 5:13-20; Ps. 90:12-13; Gal. 3:6-7; Mt. 6:10
¹¹1 Cor. 13:31; 2 Th. 3:14
¹²Eph. 3:6-7; Mt. 6:10; 2 Cor. 9:8-12

Partnership Calendar

Senior Staff Job Descriptions

GLOBALTRUST PARTNERS PROGRAMS & PAGs Q1 2021

Reporting Progress from April to June 2021

Whether you have learned or received or heard from me, or seen in me—put it into practice. And the God of peace will be with you. Philippians 4:9

TEACHING

- Taught 475 participants online from CIM (India), CCT/FOCHG (Philippines), and PAAM/AEP (Panama) on biblical governance, generosity, and Christian management.
- Did no onsite teaching in Q4.
- Feedback content is "biblical," "excellent," and "practical."
- Signed MOU with Mission Eurasia. Planning travel to Ukraine and Moldova in September 2021. They are translating *The Seven: The Oases*, and *The Gospel* into Russian by December 2021.
- Working on empower.gtp.org with courses, coaching, certification, and community still in process. Hope to activate it by September 2021.

PAGs

- Moved dates for Global Gathering / International Accountability Summit from October 2021 to May 2022. Detail TBD.
- Helping ICCSA get their website up. Assisting with fifth anniversary celebration: ARCAA @ 5. Working with CCTA and MEP to train workers in Mindanao. Planning to speak for CMASC Board Internship program. Discussing collaborative writing projects with ECEA. Aiding EFAC with outreach and capacity building work for India. Providing administrative support to CONFABLE.
- Stated conversations with 4D Ministries and revisited EGCC/JWF regarding stewardship and peer accountability in Czech Republic.

TOOLBOX

- 3D update: "Discernery" linked visitors to 10 PAG. "Digital File" had 5,485 resources downloaded in Q4 (up from 3,263 in Q3) and 662 Vimeo views in Q4 (up from 323 in Q3). "Diagnostic Tool" has been completed by 109 people from 31 countries.
- Made videos from raw footage for "On Demand JOE" while the course is in production on our LMS. We estimate to start testing it in September 2021.
- Planning to launch GTP "Inspiring Stewards Podcast" in Q1 with host, Nathan Jones (USA), a mentee of Gary Hoag over the past 20 years.
- Scaling for multiplication and seeking ways to engage board on deeper levels in program.

Stewardship and Partnership Philosophy

GLOBALTRUST PARTNERSHIP CALENDAR 2021-2022

Displays I will stay with you for a while, or even spend the night, so that you can help me on my journey, wherever I go. 1 Cor. 16:6

Progress in Q1

- Global Network**
 - Grew global network (GN) from 4,055 in 104 countries to 4,155 in 105 countries
 - Sent 6 Journal Entry (JE) emails to GN with average open rate of 30.9% (average 25.2%) and click rate of 1.6% (sector average 2.8%)
 - Counted 2,389 website users and 6,534 unique page views in 87 countries in Q1
- Giving**
 - Received \$202,452 in total gifts in Q1 2021, up sharply from \$20,665 in Q1 2020
 - 56 givers in 12 countries in Q1 / 35 givers as ARCAA@5
 - Major Gifts: \$5,000 (Viva & Breadwin), \$50,000 (Kapoor), and \$135,000 (WiseWood)

2021-2022 Board

- Pray for CEO/RF/Inf/givers
- Give and serve as Global Admin
- Link people to CEO/RF/Inf
- Share AR, DTT, podcast

Q1 JULY

- Released Partnership Calendar (PC)
- Revised GN partnership analytics
- Ran final year (FY) program #1
- Sent thank you email to FY givers
- Planned 24 JE, 12 PJ, 8 blogs, 8 IS
- Launched MGRF
- Implemented monthly acknowledgement letters

Q2 OCTOBER

- Report GN partnership analytics
- Share AR to board and GN via JE
- Include Strategic Vision in AR
- May CPE plan / make 1:1 calls
- Work on Mucklock / Maclean 2.0

Q3 JANUARY

- Report GN partnership analytics
- Update PC for PCC meeting
- Review/Integrate strategies as needed
- Develop SM Strategy
- Begin work on Balhouse LOI
- Send summaries to 2021 givers

Q4 APRIL

- Report GN partnership analytics
- Review/Integrate strategies as needed
- Report year-end status to board
- Prepare for GG and IAS 2022
- Optimize empower.gtp.org
- Invite List for GG / IAS

AUGUST

- Collaborated with CLA on GDE
- Launched ARCAA @ 5 campaign
- Ran numbers for infographics
- Sent draft of Mucklock LOI
- Worked on Maclean SEA grant
- Opened GuideStar account

SEPTEMBER

- Submitted Maclean SEA
- Get GuideStar to Platinum
- Worked on Mucklock LOI
- Launched monthly podcast
- Started building AR by GG
- Made preparations for GG
- Suspended ARCAA @ 5 goal

NOVEMBER

- Annual/Aid regional capacity program
- Sent AR in emails to key prospects
- Mobilize "the 70" to rally support
- Talk board to share AR widely
- Add DTT&T in language #3
- Sent Year-end Appeal #1
- Submit Mucklock / Maclean 2.0

DECEMBER

- Reminded just givers to give
- Use AR in case for support
- Sent Year-end Appeal #2
- Email personal reminders
- Start Stewardship LOI
- Create MOU wrap-up process
- Converse PAGAs by 5 goal
- Help RF build capacity

Faithful Work

- PCC**
 - Encourage CEO & VPPC
 - Form key prospects list
 - Hold staff accountable
 - Report quarterly to board
 - Rally help from board
- CEO**
 - Pray daily for partners
 - Give as able / thank daily
 - Sow in one hour per day
 - Report quarterly to PCC
 - Help RF build capacity
- VPPC**
 - Pray daily for partners
 - Give as able / thank givers
 - Execute web, JE, SM plans
 - Make graphics / reports
 - Track and assess analytics
- RF**
 - Pray for partners
 - Give as able / thank givers
 - Develop PC for regions
 - Build regional capacity
 - Encourage PAG giving

WHAT IF?

**What if you applied
this teaching and
used these tools?**



Valentine Gitoho

Kenya

BREAKOUT DISCUSSION

Established Stewards (5+ years experience)

Share an example that illustrates a point of today's webinar.

Emerging Stewards (0-5 years experience)

Share one biblical insight or practical idea you gained from this webinar.

Q & A



Ruthie Cristobal
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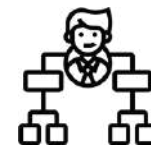


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