# Welcome to the Webinar!



## PUTTING YOUR HOUSE IN ORDER

A 90-minute Webinar on Practical Tips for Helping Individuals and Institutions Thrive



GARY HOAG GTP CEO & President



GTP VP of Training & Empowerment



ANJJI GABRIEL
CCTA President



R'LOVE ROJAS

CCTA Associate

#### 9 JULY 2020 | 7PM PHILIPPINE TIME

Register at www.cctaspace.com/events



# Webinar Speakers



**ERENY MONIR** 

VP of Training & Empowerment Global Trainer



**ANJJI GABRIEL** 

**CCTA President** 





**GARY G. HOAG** 

GTP President & CEO



**R'LOVE ROJAS** 

**CCTA** Associate



### G.O.D. Seminars





Amazing (G)race from Manila to Bacolod to Davao and back!



## "Put Your House in Order"



"This is what the LORD says: Put your house in order, because you are going to die; you will not recover." Isaiah 38:1

| Outcomes                              |                             |                       | Governance Officering the   |  |  |                              |                           |
|---------------------------------------|-----------------------------|-----------------------|-----------------------------|--|--|------------------------------|---------------------------|
|                                       | Authority                   |                       | Accountabil                 |  | lity   | Stewardship                  |                           |
| Processes                             | Direction                   |                       | Leadership                  |  | ip   | Control                      |                           |
| Components                            |                             |                       |                             |  |  | (c)                          |                           |
| Board<br>structure &<br>composition   | roles & respon              | nsibilities           | composition<br>organisation |  | ACCUSATE AND ADDRESS OF THE PARTY OF THE PAR | induction & training         |                           |
| Board operation & effectiveness       | boardroom co<br>relations   |                       | committees                  |  | s  | conflicts of interest        |                           |
| Strategy,<br>planning &<br>monitoring | vision, mission<br>& values | strategic<br>planning | 1111-2136-1-21              |  | human<br>resources<br>management   |                              | performance<br>monitoring |
| Transparency<br>& disclosure          | disclosure of information   |                       | reporting                   |  | performal<br>measur  |                              | reporting<br>malpractices |
| Corporate citizenship                 | ethics                      |                       | code of conduct enviro      |  | onment   | stakeholder<br>relationships |                           |
| Risk<br>management<br>& compliance    | risk<br>management          |                       | al control & audit co       |  | udit cor   | nmittee                      | external audi             |
|                                       | Legal Compliance            |                       |                             |  |  |                              |                           |



### **Webinar Overview**



1

**Start with your Heart:** 

Go from Panic to Peace and from Surviving to Thriving





2

**Governance:** 

**Set up Guardrails and Assess your Governance** 





3

**Obedience:** 

**Aim at Faithful Activities and Expand Your Measures** 





4

Discipleship:

**Sow to Grow Community and Sustainable Support** 









# 1

# Start with your Heart: Go from Panic to Peace and from Surviving to Thriving



# Panic in the Storm Mark 6:45-52



45 Immediately Jesus made His disciples get into the boat and go on ahead of Him to Bethsaida, while He dismissed the crowd. 46 After leaving them, He went up on a mountainside to pray. 47 Later that night, the boat was in the middle of the lake, and He was alone on land. 48 He saw the disciples straining at the oars, because the wind was against them. Shortly before dawn He went out to them, walking on the lake. He was about to pass by them, 49 but when they saw him walking on the lake, they thought He was a ghost. They cried out, **50** because they all saw Him and were terrified. Immediately He spoke to them and said, "Take courage! It is I. Don't be afraid." 51 Then He climbed into the boat with them, and the wind died down. They were completely amazed, **52** for they had not understood about the loaves; their hearts were hardened.



# Struggling to Survive Mark 6:45-52



- Straining at the oars we focus on surviving on our own strength
- Filled in fear in the storm our misplaced trust shows in crisis
- Wrong mindset about the loaves we have scarcity mindset related to provision
- Hearts were hardened what happens when we go at it alone



# Understanding the Loaves Mark 6:35-44



**35** By this time it was late in the day, so His disciples came to Him. "This is a remote place," they said, "and it's already very late. 36 Send the people away so that they can go to the surrounding countryside and villages and buy themselves something to eat."37 But He answered, "You give them something to eat." They said to Him, "That would take more than half a year's wages! Are we to go and spend that much on bread and give it to them to eat?" **38** "How many loaves do you have?" he asked. "Go and see." When they found out, they said, "Five—and two fish." 39 Then Jesus directed them to have all the people sit down in groups on the green grass. 40 So they sat down in groups of hundreds and fifties. 41 Taking the five loaves and the two fish and looking up to heaven, he gave thanks and broke the loaves. Then He gave them to his disciples to distribute to the people. He also divided the two fish among them all. 42 They all ate and were satisfied, 43 and the disciples picked up twelve basketfuls of broken pieces of bread and fish. 44 The number of the men who had eaten was five thousand.



# Pathway to Thriving Mark 6:35-44



- Put to work what you have What do you have in your hands?
- Watch Jesus supply in groups He wants us to see that He can take care of each of us.
- Find satisfaction in Jesus He wants us to grasp that abundant life is found in Him.
- Trust Him to care for everyone He wants everyone to thrive, everywhere.



### **Webinar Poll**



### **Panic in the Storm**

- How are you receiving the love of God in this time?
- Are you tempted to strain, fear, have wrong mindset, hard hearts?

#### **Webinar Poll:**

Are you tempted to panic in the storm?







### **Practical Question**

### **Pathway to Thriving**

- We must get our heart right.
- Put to work what you have, watch Jesus supply, find satisfaction, and trust in His abundant care

### **Discussion:**

 What are practical ways for us keep our hearts right?











# Governance:

Set up Guardrails and Assess your Governance

2



### Set Up Guardrails



# Guardrail #1 Personal Accountability

**Accountability** – Those given a trust must "prove faithful" (1 Cor. 4:1-2).

**Encouragement** – "Encourage one another and build one another up" (1 Thess. 5:11).

**Growth** – "Two are better than one" as we get better return together (Eccl. 4:9).

Challenges – "Go! I am sending you out like lambs among wolves" (Luke 10:3).

"Now after this the Lord appointed seventy others, and sent them in pairs ahead of Him to every city and place where He Himself was going to come."

Luke 10:1

Ministering together 2x2 is the design set by Jesus and modeled in the early church



### Set Up Guardrails



# **Guardrail #2 Board Accountability**

Who holds boards accountable?

**Scripture** – Stand and read God's Word together in every meeting.

**Silence** – Let the Holy Spirit speak first

Sharing – All share. Chair goes last.

**Supplication** – As God guides, ask God to provide

"It seemed good to the Holy Spirit and to us..." The Jerusalem Council in Acts 15:28a.

Board members need to cut out the noise to hear God's voice.

The Council model (4S) positions boards let God speak first in meetings It also preserves unity.



### Set Up Guardrails



# **Guardrail #3 Institutional Accountability**

#### **Seven Standards of CCTA**

- 1. Espoused Beliefs and Ideas
- 2. Governance and Leadership
- 3. Financial Oversight
- 4. Use of Resources and Compliance with Laws
- 5. Transparency
- 6. Related Party Transactions and Conflicts of Interest Situations
- 7. Stewardship of Charitable Gifts

#### **Get Accredited!**

"We want to avoid any criticism of the way we administer this liberal gift. For we are taking pains to do what is right, not only in the eyes of the Lord but also in the eyes of man."

2 Corinthians 8:20-21

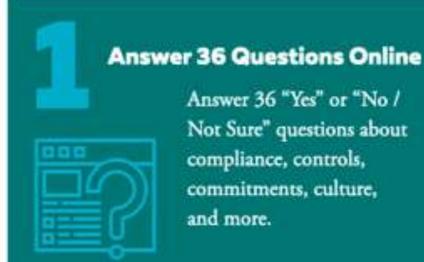


### **Assess Your Governance**





Is your house in order? Need help to strengthen board governance? Want administrative templates to increase organizational efficiency and effectiveness? Not sure where to start? GTP designed the Diagnostic Tool for you!



Answer 36 "Yes" or "No / Not Sure" questions about compliance, controls, commitments, culture, and more.



Receive a copy of your responses via email. For items you answer "No / Not Sure" to, we'll suggest best practices and include links to free templates.





Download the free templates and adapt them to your context. Meanwhile, your responses help us enhance our program offerings.

# **Put Your House In Order**

Position the ministry for flourishing and sustainability as you implement best practices and proven templates. Faithfulness leads to fruitfulness.



### **Ask the Executive Director**



### **Set up Guardrails**

- Do churches and ministries have guardrails in place (3 areas)?
  - 1. Personal Accountability
  - 2. Board Accountability
  - 3. Institutional Accountability

### Ask Anjji:

 As you serve God's workers, what are areas of strength and areas for growth in guardrails?







### **Ask the Executive Director**



### **Assess Your Governance**

 How are you doing? Is your church or ministry on track?



### Ask Anjji:

 What do you recommend ministries do related to assessment?







### Obedience:

3

# Aim at Faithful Activities and Expand Your Measures



### Two Paths and One Choice



How do you define success in ministry? How we define success sends us down one of two predictable paths (Matthew 7:13-14).

#### **The Common Path**

- 1. Production-Driven Leadership
- 2. Expansion-Focused Strategies
- 3. Earthly-Oriented Metrics
- 4. Results-Based Management
- 5. Utilitarian View of Resources

#### The Kingdom Path

- 1. Steward Leadership
- 2. Faithfulness-Focused Strategies
- 3. Eternity-Oriented Metrics
- 4. Relationship-Based Management
- 5. Stewardship View of Resources

We need to choose the Kingdom Path and measure areas to help us aim at obedience and faithfulness.



### What do you measure?



Measurements are important. They tend to report results. They reveal our focus. They get the attention of the board and CEO.





School



Rescue Mission



Church



Counselor



### What do you measure?



As a Board and with the CEO, we tend to only measure numbers (quantitative assessments) which we try to control.

But are we succeeding to control them in all seasons?

Also sometimes we work diligently (doing work we can control), and the results do not go up.

What should we do? Should we measure something more than just results?



# What does the early church teach us re: measures?



"They devoted themselves to the apostles' teaching and to fellowship, to the breaking of bread and to prayer. Everyone was filled with awe at the many wonders and signs performed by the apostles. All the believers were together and had everything in common. They sold property and possessions to give to anyone who had need. Every day they continued to meet together in the temple courts. They broke bread in their homes and ate together with glad and sincere hearts, praising God and enjoying the favor of all the people. And the Lord added to their number daily those who were being saved." Acts 2:42-47



# What does the early church teach us re: measures?



#### **Common Path**

Success = Numbers "What" = Numbers (Quantity)

Anxiety to try to produce them and Temptation to Fudging Numbers

### **Kingdom Path**

Success = Obedience "What" + "How" = Fruits (Quality and Quantity) Freedom, Peace, Joy, Love, and Thriving

| Faithful Activities - "What" | Qualitative<br>Measures - "How" | Quantitative -<br>Results or Fruits                                       |  |
|------------------------------|---------------------------------|---|--|
| Teaching                     | In the Temple<br>(public place) | The LORD added<br>to their number daily<br>those that were being<br>saved |  |
| Fellowship                   | Sharing<br>Everything           |   |  |
| Breaking<br>of Bread         | Community                       |   |  |
| Prayer                       | Daily                           |   |  |



# What if we expand our measures?



Measuring faithful activities holds us accountable to the "what" and "how" of the work we can control (which is what God looks at). And, we must give God credit for the results or fruits He supplies.

 A school might measure *number* of students
 Measure - Enrollment #'s and



 What if we also measure and report feedback stats to improve teaching?
 Add: Stats in Annual Progress Report



# What if we expand our measures?



- A church might measure the *number* in attendance Measure - Headcount #'s in church
- What if we measured participation in core functions (Acts 2:42-47)? Add: Monthly Infographics by Area
- A rescue mission might measure the *number* of meals Measure - # of meals served and
- What if we measured # of volunteers, hours, and service satisfaction stats? Add: Quarterly Involvement Report

- A counselor might count the *number* of clients served Measure - # of clients served and
- What if we kept track of those who say we helped them navigate their crisis?
   Add: Website Impact Stories



# What if we expand our measures?



 A board may have policies and meet 2-4 times per year
 Measure - # of meetings per year



 What if boards did annual board, committee and self-evaluations?
 Add: Use evaluation results to take intentional steps to improve governance efficiency and effectiveness

God values faithful activities related to the "what" and "how" we can control. So, the critical tip is to expand your measures for the board and CEO to position the ministry for fruits from God (and give Him all the glory).



### **Ask the Executive Director**



#### **Two Paths**

 The Common Path defines success based on numbers. The Kingdom Path focuses on obedience.



### Ask Anjji:

 What is the significance of understanding these two paths and making one choice?





### **Ask the Executive Director**



# Aiming at Faithful Activities and Expanding Your Measures

 Measure the "what" as well as the "how" and give God credit for all the results.



### Ask Anjji (and You in the Chat Box):

 What areas should Boards and CEO's continue to measure? Can you think of areas that get overlooked or should be expanded?







# Discipleship:

4

Sow to Grow Community and Sustainable Support



## Sowing and Growing



"What, after all, is Apollos? And what is Paul? Only servants, through whom you came to believe—as the Lord has assigned to each his task. I planted the seed, Apollos watered it, but God has been making it grow. So neither the one who plants nor the one who waters is anything, but only God, who makes things grow. The one who plants and the one who waters have one purpose, and they will each be rewarded according to their own labor. For we are co-workers in God's service; you are God's field, God's building." 1 Corinthians 3:5-9

We Sow / God grows

"Sow your seed in the morning, and at evening let your hands not be idle, for you do not know which will succeed, whether this or that, or whether both will do equally well." Ecclesiastes 11:6

We sow day and night because we cannot control results



# Sowing and Growing Four Seasons









#### 1. Winter

- Define your role (Adopt a philosophy)
- Fill your Seed Bags (Scatter truth in word and work)
- Prepare the Fields (Build your website and lists of partners and prospects)

At GTP - Adopt a Philosophy of Stewardship and Partnership. Cultivate faithful people to follow it and model it. Set up website and form a list. *AGUA in Guatemala* 





### 2. Spring

- Planting the Seed (Send messages in many channels)
- Dangers in Sowing (Don't chase after money)
- Nurturing Seedlings (Sow truth about participation)

GTP: Email list every 2-3 weeks. Meet with key prospects. Set up global giving portal. *PeaceWise in Australia* 





#### 3. Summer

- Look at the fields (condition of the givers)
- Care for your crops (give them what they need)
- Find Co-laborers (get help from board, staff and volunteers to grow a community of support)

At GTP - Give your lists of people opportunities to partner, information, infographics, etc... Rally help from others. *Sports Ministry in Egypt* 





#### 4. Fall

- Reap generously (do all your faithful activities during the year)
- Evaluate Trends (abundance vs. scarcity)
- Celebrate Thankfully (give God the glory)

At GTP - Personally invite people to participate on calls, zooms, and in emails. Challenge people to live in light of God's abundance. Give God all the credit. *GTP Global Story* 



### **Ask the CCTA Associate**



### **Growing Community**

 Much of the faithful work of the sower is setting up and utilizing communications channels



#### Ask R'Love:

 What is the importance of good communication in growing community and what tips have you learned?





### **Ask the CCTA Associate**



### **Sustainable Support**

 As sustainability is rooted not in money but in a faithful community of people, we aim at growing givers.



### Ask R'Love:

How does this resonate with you?
 From your experience, what tips would you give our listeners?





# Summary / Review



- 1
- **Start with your Heart:**
- Go from Panic to Peace and from Surviving to Thriving
- Put to work what you have
- Watch Jesus supply
- Find satisfaction
- Trust in His love and care

2

#### **Governance:**

**Set up Guardrails and Assess your Governance** 

- Guardrails: Personal, Board, and Institutional Accountability
- Diagnostic Tool / Templates

3

#### **Obedience:**

Aim at Faithful Activities and Expand Your Measures

- Choose the Kingdom Path
- Expand your measures looking at the "what" and the "how"

4

### **Discipleship:**

**Sow to Grow Community** and **Sustainable Support** 

- Sow day and night
- Understand your role in the seasons of service



### **Comments / Questions**



Start with your Heart:

Go from Panic to Peace and

from Surviving to Thriving



Governance:

Set up Guardrails and Assess your Governance



Obedience:

2

3

**Aim at Faithful Activities and Expand Your Measures** 



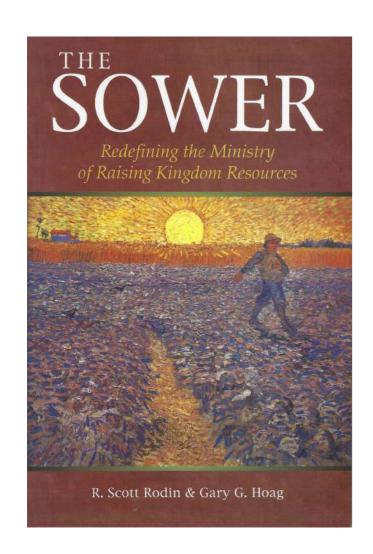
Discipleship:
Sow to Grow Community
and Sustainable Support

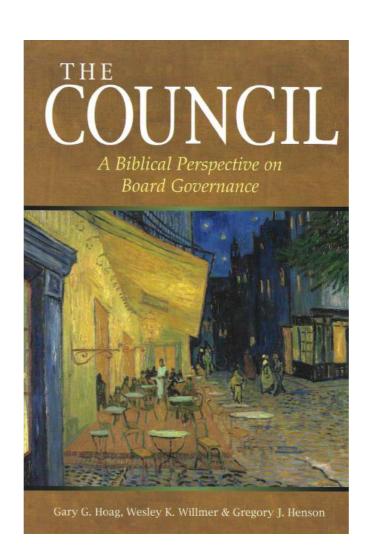


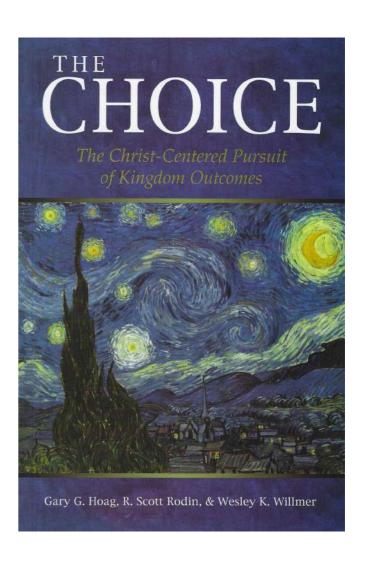


### **CCTA Resources**





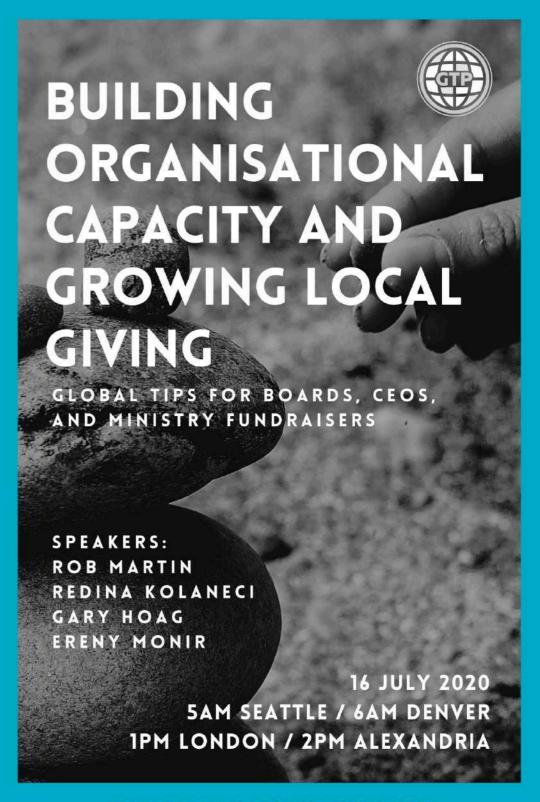




Visit gtp.org/events to register for this webinar next week.

Stay tuned for emails from CCTA and GTP about future events and resources.

#### A GTP GLOBAL WEBINAR



REGISTER AT GTP.ORG/EVENTS

Thanks for joining us.
Apply the teaching.
Visit gtp.org or
cctaspace.com for
more information.

Email impact stories to mail@gtp.org.

**Share the Recording!** 



# PUTTING YOUR HOUSE IN ORDER

A 90-minute Webinar on Practical Tips for Helping Individuals and Institutions Thrive



GARY HOAG GTP CEO & President



GTP VP of Training &



ANJJI GABRIEL



R'LOVE ROJAS CCTA Associate

9 JULY 2020 | 7PM PHILIPPINE TIME

Register at www.cctaspace.com/events